



## **TBM HARDWOODS WELCOMES PATRICK HARRISON** **New Sales Rep Broadens TBM's Level of Service in DE, MD and VA**



### **Patrick Harrison**

Outside Sales

Representative

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December 3, 2019, Hanover, PA: TBM Hardwoods Inc. is excited to announce the hire of Patrick Harrison as Sales Representative for selective accounts in DE, MD and VA. Patrick comes to TBM with a vast array of experience in the hardwood lumber and moulding niche. His sales philosophy is to provide solutions that assist in meeting customer needs.

"Patrick's knowledge along with his passion to serve will enable us to provide a higher level of service to the very important mid-Atlantic region," said TBM's Baird McIlvain.

### **Get to Know Patrick:**

Born and raised in Baltimore, Maryland, Patrick started in the lumber industry in the late 1980's. He worked in a retail hardwoods store in Timonium, MD where he gained extensive knowledge about domestic and imported hardwoods.

In the early 90's Patrick moved to wholesale at O'Shea Lumber where he started as a tally clerk, moved to shipping manager, and eventually to sales. Patrick's entrance into Sales is where his skill sets came together and he realized his ability to provide value and serve his customers by being consultative, applying his vast knowledge of lumber.

Patrick is not only knowledgeable about the lumber itself: he has been a woodworker since high school and attended woodworking classes through Baltimore County Continuing Adult Education. He has also taught beginner's woodturning classes.

He has been married for 31 years to his wife Jennifer and has two grown daughters, Santana & Abigail, and an adorable 2-year old grandson, Greyson. His hobbies include woodworking, fixing Sunday dinners for the family, fishing and watching his favorite football team...GO RAVENS!

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